FITCH RATING AA+ (LKA)



**RAM RATING AAA** 

# PEOPLE'S BANK FINANCIAL STATEMENTS

## INCOME STATEMENT

#### FOR THE YEAR ENDED 31 DECEMBER

|  |   | BANK  |                                  |  | GROUP   |                                 |
|--|---|---|----------------------------------|--|---|---------------------------------|
|  | 2014<br>(Rs. '000)<br>(Audited)                               | 2013<br>(Rs. '000)<br>(Audited)                         | Change<br>%                      | 2014<br>(Rs. '000)<br>(Audited)                                | 2013<br>(Rs. '000)<br>(Audited)                           | Change<br>%                     |
| Gross Income   | 96,377,482  | 120,456,473   | (20.0)                           | 118,640,807  | 139,956,605   | (15.2)                          |
| Interest income<br>Interest expenses<br>Net Interest Income  | 84,479,961<br>(54,362,126)<br><b>30,117,835</b>               | 110,440,562<br>(73,791,102)<br><b>36,649,460</b>        | (23.5)<br>(26.3)<br>(17.8)       | 104,180,951<br>(64,211,046)<br><b>39,969,905</b>               | 129,204,762<br>(84,244,882)<br><b>44,959,880</b>          | (19.4)<br>(23.8)<br>(11.1)      |
| Fee and commission income<br>Fee and commission expenses<br>Net Fee and Commission Income                      | 3,820,242<br>(121,627)<br>3,698,615                           | 3,478,015<br>(135,446)<br>3,342,569                     | 9.8<br>(10.2)<br>10.7            | 7,733,299<br>(121,627)<br>7,611,672                            | 5,590,860<br>(135,446)<br>5,455,414                       | 38.3<br>(10.2)<br>39.5          |
| Net gain from trading  | 2,508,352   | 2,803,219   | (10.5)                           | 2,648,889  | 2,819,045   | (6.0)                           |
| Net gain/(loss) from financial investment  | -   | -   | -                                | -  | -   | -                               |
| Other operating income (net)   | 5,568,927   | 3,734,677   | 49.1                             | 4,077,669  | 2,341,938   | 74.1                            |
| Total Operating Income Impairment for loans and other losses Individual impairment Collective impairment Other | 41,893,729<br>1,430,440<br>(1,560,111)<br>2,925,019<br>65,532 | <b>46,529,925</b> (13,716,320) (1,935,783) (11,715,005) | (10.0)<br>(110.4)<br>-<br>-<br>- | 54,308,135<br>117,980<br>(1,891,100)<br>2,694,302<br>(685,222) | 55,576,277<br>(14,822,427)<br>(2,064,073)<br>(11,858,021) | (2.3)<br>(100.8)<br>-<br>-<br>- |
| Net Operating Income   | 43,324,169  | 32,813,605  | 32.0                             | 54,426,115   | 40,753,850  | 33.5                            |
| Personnel Expenses Depreciation and amortisation Other expenses  | (13,083,142)<br>(944,568)<br>(8,427,035)                      | (11,958,251)<br>(873,625)<br>(7,970,988)                | 9.4<br>8.1<br>5.7                | (14,849,137)<br>(1,244,037)<br>(12,706,593)                    | (13,371,475)<br>(1,134,706)<br>(10,742,376)               | 11.1<br>9.6<br>18.3             |
| Operating Profit before<br>Value Added Tax (VAT)   | 20,869,424  | 12,010,740  | 73.8                             | 25,626,348   | 15,505,293  | 65.3                            |
| Value Added Tax (VAT) on financial services  | (3,638,367)   | (1,706,458)   | 113.2                            | (3,978,924)  | (2,015,923)   | 97.4                            |
| Operating Profit after Value<br>Added Tax (VAT)  | 17,231,057  | 10,304,282  | 67.2                             | 21,647,424   | 13,489,370  | 60.5                            |
| Share of profits/(loss) of associates  | -   | -   | -                                | (19,872)   | (76,978)  | (74.2)                          |
| Profit before Tax  | 17,231,057  | 10,304,282  | 67.2                             | 21,627,552   | 13,412,392  | 61.3                            |
| Tax expenses   | (3,012,245)   | (2,816,395)   | 7.0                              | (4,674,356)  | (4,248,210)   | 10.0                            |
| Profit for the year  | 14,218,812  | 7,487,887   | 89.9                             | 16,953,196   | 9,164,182   | 85.0                            |
| Profit Attributable to :<br>Equity Holders of the Bank<br>Non-controlling interests                            | 14,218,812  | 7,487,887<br>-<br>7,487,887                             | 89.9<br>-<br>89.9                | 15,896,075<br>1,057,121  | 8,364,337<br>799,845                                      | 90.0<br>32.2<br>85.0            |
| Earnings per Share on Profit Basic earnings per ordinary share Diluted earnings per ordinary share             | 14,218,812<br>14,219<br>99                                    | 7,487,887<br>7,488<br>52                                | 89.9<br>89.9<br>89.9             | 16,953,196<br>15,896<br>110                                    | 9,164,182<br>8,364<br>58                                  | 90.0<br>90.0                    |

| STATEMENT OF COMPREHENSIVE INCOME  |   |  |   |   |  |  |  |  |  |
|--|---|--|---|---|--|--|--|--|--|
| FOR THE YEAR ENDED 31 DECEMBER   |   |  |   |   |  |  |  |  |  |
|  | ВА  | NK   | GR  | OUP   |  |  |  |  |  |
|  | 2014<br>(Rs.'000)<br>(Audited)              | 2013<br>(Rs.'000)<br>(Audited)                     | 2014<br>(Rs.'000)<br>(Audited)                                  | 2013<br>(Rs.'000)<br>(Audited)                      |  |  |  |  |  |
| Profit for Year ended  | 14,218,812                                  | 7,487,887  | 16,953,196  | 9,164,182   |  |  |  |  |  |
| Other Comprehensive Income net of Tax Actuarial gains and losses on defined benefit plans Deferred tax effect on defined benefit plan liability Gains and losses on re-measuring available-for-sale financial assets Gain on revaluation of land and buildings Gain on revaluation of land and buildings - Associate Gains and losses on derivative financial Assets Less: | (1,066,589)<br>(77,795)<br>77,970<br>-<br>- | (715,204)<br>-<br>(133,988)<br>5,934,089<br>-<br>- | (1,124,163)<br>(58,094)<br>148,829<br>(10,439)<br>-<br>(21,062) | (715,204)<br>-<br>(132,690)<br>6,567,654<br>182,475 |  |  |  |  |  |
| Tax expense relating to components of other comprehensive income Other Comprehensive Income for the year, net of Taxes Total Comprehensive Income for year ended Attributable to:  | (1,066,414)<br>13,152,398                   | (521,038)<br>4,563,859<br>12,051,746               | -<br>(1,064,929)<br>15,888,267                                  | (698,436)<br>5,203,799<br>14,367,981                |  |  |  |  |  |
| Equity Holders of the Bank<br>Non-controlling interests  | 13,152,398<br>-<br>13,152,398               | 12,051,746<br>-<br>12,051,746                      | 14,830,774<br>1,057,493<br>15,888,267                           | 13,453,770<br>914,211<br>14,367,981                 |  |  |  |  |  |

## STATEMENT OF FINANCIAL POSITION

## AS AT

|  |                                      |                                       |               | OROUR OROUR                          |                                       |               |  |  |
|--|--------------------------------------|---------------------------------------|---------------|--------------------------------------|---------------------------------------|---------------|--|--|
|  |                                      | BANK                                  |               |                                      | GROUP                                 |               |  |  |
|  | 31.12.2014<br>(Rs.'000)<br>(Audited) | 31.12.2013<br>(Rs. '000)<br>(Audited) | Change<br>%   | 31.12.2014<br>(Rs.'000)<br>(Audited) | 31.12.2013<br>(Rs. '000)<br>(Audited) | Change<br>%   |  |  |
| Assets                                     |                                      |                                       |               |                                      |                                       |               |  |  |
| Cash and Cash Equivalents                  | 37,355,549                           | 18,774,605                            | 99.0          | 39,418,068                           | 20,803,240                            | 89.5          |  |  |
| Balances with Central Bank of Sri Lanka    | 43,584,872                           | 40,370,892                            | 8.0           | 43,584,872                           | 40,370,892                            | 8.0           |  |  |
| Placements with banks                      | 13,681,425                           | 2,551,215                             | 436.3         | 13,681,425                           | 2,551,215                             | 436.3         |  |  |
| Derivative Financial Instruments           | 22.233                               | 35,391                                | (37.2)        | 22.233                               | 35,391                                | (37.2)        |  |  |
| Other Financial assets held-for-trading    | 59,888,466                           | 63,748,857                            | (6.1)         | 60,310,150                           | 64,057,091                            | (5.8)         |  |  |
| Loans and receivables to Banks             | 129,488,851                          | 82,223,079                            | 57.5          | 133,005,677                          | 82,337,394                            | 61.5          |  |  |
| Loans and receivables to other customers   | 627,209,062                          | 619,829,735                           | 1.2           | 722,099,483                          | 710,074,499                           | 1.7           |  |  |
| Financial investments - Available-for-sale | 3,387,770                            | 311,733                               | 986.8         | 5,011,892                            | 1,737,175                             | 188.5         |  |  |
| Financial investments - Held-to-maturity   | 82,720,707                           | 75,784,287                            | 9.2           | 87,930,254                           | 78,322,900                            | 12.3          |  |  |
| Investments in subsidiaries                | 1,045,908                            | 1,245,908                             | (16.1)        | ' ' -                                | , , , <u>-</u>                        | _             |  |  |
| Investments in associates                  | 273,100                              | 207,568                               | `31.6         | 426,502                              | 274,470                               | 55.4          |  |  |
| Goodwill and intangible assets             | 114,548                              | 33,535                                | 241.6         | 462,073                              | 392,073                               | 17.9          |  |  |
| Property, plant and equipment              | 14,946,764                           | 14,705,723                            | 1.6           | 19,364,133                           | 18,183,658                            | 6.5           |  |  |
| Investment properties                      | 187,420                              | 189,774                               | (1.2)         | 187,420                              | 189,774                               | (1.2)         |  |  |
| Prepaid Leases                             | 558,877                              | 295,732                               | 89.Ó          | 558,877                              | 295,732                               | 89.Ó          |  |  |
| Deferred tax assets                        | 1,440,924                            | 1,071,381                             | 34.5          | 1,475,879                            | 1,075,651                             | 37.2          |  |  |
| Other assets                               | 10,862,382                           | 9,205,859                             | 18.0          | 11,719,016                           | 10,771,639                            | 8.8           |  |  |
| Total Assets                               | 1,026,768,858                        | 930,585,274                           | 10.3          | 1,139,257,954                        | 1,031,472,794                         | 10.4          |  |  |
| 1.190                                      | •                                    |                                       |               |                                      |                                       |               |  |  |
| Liabilities                                | 440.754.040                          | 04 704 047                            | 75.0          | 400 400 070                          | 404 007 000                           | FO 0          |  |  |
| Due to banks                               | 143,754,943                          | 81,794,017                            | 75.8          | 162,433,372                          | 101,987,002                           | 59.3          |  |  |
| Derivative Financial Instruments           | 17,377<br>793,341,733                | 215,844<br>762,248,529                | (91.9)<br>4.1 | 148,243<br>829,018,697               | 215,844<br>789,225,314                | (31.3)<br>5.0 |  |  |
| Due to other customers Other Borrowings    | , ,                                  | , ,                                   | (34.0)        | 31,391,206                           | 38,878,017                            | (19.3)        |  |  |
| Current tax liabilities                    | 13,442,898<br>459,612                | 20,353,986<br>393,380                 | 16.8          | 1,052,833                            | 877,476                               | 20.0          |  |  |
| Deferred tax liabilities                   | 1,060,634                            | 885,232                               | 19.8          | 2,936,209                            | 2,557,359                             | 14.8          |  |  |
| Other liabilities                          | 16,189,567                           | 13,124,900                            | 23.4          | 23,331,984                           | 19,501,922                            | 19.6          |  |  |
| Subordinated term debts                    | 15,032,542                           | 15,032,542                            | 23.4          | 24,883,132                           | 23,141,451                            | 7.5           |  |  |
|  |                                      |                                       |               |                                      |                                       |               |  |  |
| Total Liabilities                          | 983,299,306                          | 894,048,430                           | 10.0          | <u>1,075,195,676</u>                 | 976,384,385                           | 10.1          |  |  |
| Equity                                     |                                      |                                       |               |                                      |                                       |               |  |  |
| Stated capital/Assigned capital            | 7,201,998                            | 7,201,998                             | -             | 7,201,998                            | 7,201,998                             | -             |  |  |
| Statutory reserve Fund                     | 3,522,626                            | 2,811,685                             | 25.3          | 3,522,626                            | 2,811,685                             | 25.3          |  |  |
| Other reserves                             | 19,947,366                           | 24,409,753                            | (18.3)        | 20,493,406                           | 25,959,057                            | (21.1)        |  |  |
| Retained earnings                          | 12,797,562                           | 2,113,408                             | 505.5         | 27,520,829                           | 14,168,284                            | 94.2          |  |  |
| Total shareholders' equity                 | 43,469,552                           | 36,536,844                            | 19.0          | 58,738,858                           | 50,141,024                            | 17.1          |  |  |
| Non-controlling interests                  | -                                    | -                                     | -             | 5,323,419                            | 4,947,385                             | 7.6           |  |  |
| Total equity                               | 43,469,552                           | 36,536,844                            | 19.0          | 64,062,278                           | 55,088,409                            | 16.3          |  |  |
| Total equity and liabilities               | 1,026,768,858                        | 930,585,274                           | 10.3          | 1,139,257,954                        | 1,031,472,794                         | 10.4          |  |  |
| Contingent Liabilities and Commitments     | 182,573,202                          | 197,118,649                           | (7.4)         | 182,597,120                          | 197,376,033                           | (7.5)         |  |  |
| No of Employees                            | 8,156                                | 7,409                                 | -             | 10,331                               | 9,384                                 | _             |  |  |
| No of Branches                             | 739                                  | 735                                   |               | 829                                  | 820                                   |               |  |  |

| BANK   |                              |                               |                           | CHANGES IN<br>ENDED 31 DEC    | •                           |                              |   | ·                              |            |
|--|------------------------------|-------------------------------|---------------------------|-------------------------------|-----------------------------|------------------------------|---|--------------------------------|------------|
|  | Stated capital/              | Assigned capital              | Reserves                  |                               |                             |                              |   |                                |            |
|  | Ordinary shares<br>(Rs.'000) | Assigned capital<br>(Rs.'000) | Reserve fund<br>(Rs.'000) | Revaluation reserve (Rs.'000) | Other reserves<br>(Rs.'000) | Investment fund<br>(Rs.'000) | Available For Sale Reserve<br>(Rs.'000) | Retained earnings<br>(Rs.'000) | (Rs.'000)  |
| Balance as at 01.01.2013                         | 49,998                       | 7,152,000                     | 2,437,291                 | 5,463,496                     | 5,078,873                   | 5,043,545                    | 297,964                                 | 3,681,621                      | 29,204,788 |
| Profit for the year                              | _                            | -                             | -                         | -                             | -                           | -                            | -                                       | 7,487,887                      | 7,487,887  |
| Changes in Fair Value in AFS Investments         | _                            | -                             | -                         | -                             | -                           | -                            | (133,988)                               | -                              | (133,988   |
| Net Defined Benefit obligation                   | _                            | -                             | -                         | -                             | -                           | -                            | -                                       | (715,204)                      | (715,204   |
| Gain on revaluation of Land and Building         | _                            | -                             | -                         | 5,934,089                     | -                           | -                            | -                                       | -                              | 5,934,08   |
| Fransfers to reserves during the period          | -                            | -                             | 374,394                   | -                             | 1,875,000                   | 1,371,812                    | -                                       | (3,621,206)                    |            |
| Dividend Paid to GOSL                            | -                            | -                             | -                         | -                             | -                           | -                            | -                                       | (219,690)                      | (219,690   |
| Special Levy to Treasury                         | -                            | -                             | -                         | -                             | -                           | -                            | -                                       | (4,500,000)                    | (4,500,000 |
| Tax on other comprehensive income                | _                            |                               |                           | (521,038)                     |                             | -                            | -                                       | -                              | (521,038   |
| Balance as at 01.01.2014                         | 49,998                       | 7,152,000                     | 2,811,685                 | 10,876,547                    | 6,953,873                   | 6,415,357                    | 163,976                                 | 2,113,408                      | 36,536,84  |
| Profit for the period                            | -                            | -                             | -                         | -                             | -                           | -                            | -                                       | 14,218,812                     | 14,218,81  |
| Changes in Fair Value in AFS Investments         | -                            | -                             | -                         | -                             | -                           | -                            | 77,970                                  | -                              | 77,97      |
| Net Defined Benefit obligation                   | -                            | -                             | -                         | -                             | -                           | -                            | -                                       | (1,066,589)                    | (1,066,589 |
| Gain on revaluation of Land and Building         | -                            | -                             | -                         | -                             | -                           | -                            | -                                       | -                              |            |
| Transfers to reserves during the period          | -                            | -                             | 710,941                   | -                             | 1,875,000                   | 157,096                      | -                                       | (2,743,037)                    |            |
| Fransfers to Retained earnings during the period | -                            | -                             | -                         | -                             | -                           | (6,572,453)                  | -                                       | 6,572,453                      |            |
| Dividend Paid to GOSL                            | -                            | -                             | -                         | -                             | -                           | -                            | -                                       | (219,690)                      | (219,690   |
| Special Levy to Treasury                         | -                            | -                             | -                         | -                             | -                           | -                            | -                                       | (6,000,000)                    | (6,000,000 |
| Differed tax effect on defined benefit plans     | -                            | -                             | -                         | -                             | -                           | -                            | -                                       | (77,795)                       | (77,795    |
| Balance as at 31.12.2014                         | 49,998                       | 7,152,000                     | 3,522,626                 | 10,876,547                    | 8,828,,873                  | -                            | 241,946                                 | 12,797,562                     | 43,469,55  |

## GROUP

|  | Stated o                        |                                  |                              |                                     |                          | Reserves                        |  |                                   | Total       | Non controlling interest | Total<br>equity |
|--|---------------------------------|----------------------------------|------------------------------|-------------------------------------|--------------------------|---------------------------------|--|-----------------------------------|-------------|--------------------------|-----------------|
|  | Ordinary<br>shares<br>(Rs.'000) | Assigned<br>capital<br>(Rs.'000) | Reserve<br>fund<br>(Rs.'000) | Revaluation<br>reserve<br>(Rs.'000) | Other reserves (Rs.'000) | Investment<br>fund<br>(Rs.'000) | Available For<br>Sale Reserve<br>(Rs.'000) | Retained<br>earnings<br>(Rs.'000) | (Rs.'000)   | (Rs.'000)                | (Rs.'000)       |
| Balance as at 01.01.2013                             | 49,998                          | 7,152,000                        | 2,437,291                    | 5,463,496                           | 5,078,873                | 5,852,539                       | 276,896                                    | 14,858,239                        | 41,169,332  | 4,579,836                | 45,749,168      |
| Profit for the year                                  | -                               | -                                | -                            | -                                   | -                        | -                               | -  | 8,364,337                         | 8,364,337   | 799,845                  | 9,164,182       |
| Changes in Fair Value in AFS Investments             | -                               | -                                | -                            | -                                   | -                        | -                               | (133,015)                                  | -                                 | (133,015)   | 325                      | (132,690)       |
| Net Defined Benefit obligation                       | -                               | -                                | -                            | -                                   | -                        | -                               | -  | (715,204)                         | (715,204)   | -                        | (715,204)       |
| Gain on revaluation of Land and Building             | -                               | -                                | -                            | 6,409,263                           | -                        | -                               | -  | -                                 | 6,409,263   | 158,391                  | 6,567,654       |
| Gain on revaluation of Land and Building - Associate | -                               | -                                | -                            | 182,475                             | -                        | -                               | -  | -                                 | 182,475     | -                        | 182,475         |
| Transfer to Reserve during the period                | -                               | -                                | 374,394                      | -                                   | 1,875,000                | 1,611,397                       | (3,780)                                    | (3,856,261)                       | 750         | 250                      | 1,000           |
| Dividend Paid to GOSL                                | -                               | -                                | -                            | -                                   | -                        | -                               | -  | (219,690)                         | (219,690)   | -                        | (219,690)       |
| Special Levy to Treasury                             | -                               | -                                | -                            | -                                   | -                        | -                               | -  | (4,500,000)                       | (4,500,000) | -                        | (4,500,000)     |
| Movement in deemed disposal profit                   | -                               | -                                | -                            | -                                   | -                        | -                               | -  | 100,190                           | 100,190     | (98,759)                 | 1,431           |
| Share Issue  | -                               | _                                | -                            | -                                   | -                        | -                               | -  | 208,554                           | 208,554     | 69,518                   | 278,072         |
| Merger adjustment                                    | -                               | -                                | -                            | -                                   | -                        | -                               | -  | (71,881)                          | (71,881)    | (23,962)                 | (95,843)        |
| Dividend payment                                     | -                               | _                                | -                            | -                                   | -                        | -                               | -  | -                                 | -           | (493,710)                | (493,710)       |
| Tax on other comprehensive income                    | -                               | _                                | -                            | (654,087)                           | -                        | -                               | -  | -                                 | (654,087)   | (44,350)                 | (698,436)       |
| Balance as at 01.01.2014                             | 49,998                          | 7,152,000                        | 2,811,685                    | 11,401,147                          | 6,953,873                | 7,463,936                       | 140,101                                    | 14,168,284                        | 50,141,024  | 4,947,385                | 55,088,409      |
| Profit for the period                                | _                               | _                                | -                            | <u>-</u>                            | -                        | -                               | -  | 15,896,075                        | 15,896,075  | 1,057,121                | 16,953,196      |
| Changes in Fair Value in AFS Investments             | _                               | -                                | -                            | -                                   | -                        | -                               | 131,114                                    | -                                 | 131,114     | 17,715                   | 148,829         |
| Net Defined Benefit obligation                       | _                               | -                                | -                            | -                                   | -                        | -                               | -  | (1,109,769)                       | (1,109,769) | (14,394)                 | (1,124,163)     |
| Gain on revaluation of Land and Building             | _                               | -                                | -                            | (7,829)                             | -                        | -                               | -  | -                                 | (7,829)     | (2,610)                  | (10,439)        |
| Transfer to Reserve during the period                | _                               | -                                | 710,941                      | -                                   | 1,875,000                | 157,096                         | -  | (2,743,787)                       | (750)       | (250)                    | (1,000)         |
| Transfers to Retained earnings during the period     | _                               | -                                | -                            | -                                   | -                        | (7,621,032)                     | -  | 7,621,032                         | -           | -                        | -               |
| Dividend Paid to GOSL                                | _                               | -                                | -                            | -                                   | -                        | -                               | -  | (219,690)                         | (219,690)   | -                        | (219,690)       |
| Special Levy to Treasury                             | _                               | -                                | -                            | _                                   | -                        | -                               | -  | (6,000,000)                       | (6,000,000) | -                        | (6,000,000)     |
| Movement in deemed disposal profit                   | _                               | -                                | -                            | _                                   | -                        | -                               | -  | (12,500)                          | (12,500)    | (187,500)                | (200,000)       |
| Deferred tax effect on defined benefit plans         | _                               | -                                | -                            | _                                   | -                        | -                               | -  | (63,019)                          | (63,019)    | 4,925                    | (58,094)        |
| Gains and losses on derivative financial Assets      | _                               | -                                | -                            | -                                   | -                        | -                               | -  | (15,797)                          | (15,797)    | (5,265)                  | (21,062)        |
| Share Issue Expenses                                 | _                               | -                                | -                            | -                                   | -                        | -                               | -  | -                                 | -           | -                        | -               |
| Dividend payment                                     | _                               | -                                | -                            | -                                   | -                        | -                               | -  | -                                 | -           | (493,708)                | (493,708)       |
| Balance as at 31.12.2014                             | 49,998                          | 7,152,000                        | 3,522,626                    | 11,393,318                          | 8,828,873                | -                               | 271,215                                    | 27,520,829                        | 58,738,859  | 5,323,419                | 64,062,278      |

| CASH FLOW STATEMENT   |                                |                                |                                |                                |  |  |  |  |  |  |
|---|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--|--|--|--|--|--|
| FOR THE YEAR EN   | DED 31 DE                      | CEMBER                         |                                |                                |  |  |  |  |  |  |
|   | ВА                             | NK                             | G                              | ROUP                           |  |  |  |  |  |  |
|   | 2014<br>(Rs.'000)<br>(Audited) | 2013<br>(Rs.'000)<br>(Audited) | 2014<br>(Rs.'000)<br>(Audited) | 2013<br>(Rs.'000)<br>(Audited) |  |  |  |  |  |  |
| Cash flows from operating activities  |                                |                                |                                |                                |  |  |  |  |  |  |
| Profit before tax   | 17,231,057                     | 10,304,282                     | 21,627,552                     | 13,412,392                     |  |  |  |  |  |  |
| Adjustment for  |                                |                                |                                |                                |  |  |  |  |  |  |
| Non-cash items included in profits before tax                                     | (417,875)                      | 13,807,869                     | 1,154,021                      | 15,190,322                     |  |  |  |  |  |  |
| Changes in operating assets   | (68,905,022)                   | (72,844,293)                   | (77,940,172)                   | (84,184,926)                   |  |  |  |  |  |  |
| Changes in operating liabilities  | 86,697,864                     | 43,844,904                     | 93,785,221                     | 45,811,564                     |  |  |  |  |  |  |
| Net gains from investing activities   | -                              | -                              | -                              | -                              |  |  |  |  |  |  |
| Share of profits in associates and joint ventures                                 | -                              | -                              | 19,872                         | (96,703)                       |  |  |  |  |  |  |
| Dividend income from subsidiaries and associates                                  | (1,648,601)                    | (1,640,672)                    | (98,589)                       | (174,007)                      |  |  |  |  |  |  |
| Interest expense on subordinated debt   | 2,014,583                      | 1,695,043                      | 2,014,583                      | 1,695,043                      |  |  |  |  |  |  |
| Contribution paid to defined benefit plans  | 1,443,255                      | 921,907                        | 1,472,621                      | 938,973                        |  |  |  |  |  |  |
| Tax paid  | (3,217,949)                    | (4,489,304)                    | (4,578,472)                    | (4,883,503)                    |  |  |  |  |  |  |
| Net Cash Generated from Operating Activities                                      | 33,197,313                     | (8,400,264)                    | 37,456,637                     | (12,290,845)                   |  |  |  |  |  |  |
| Cash Flows from Investing Activities  |                                |                                |                                |                                |  |  |  |  |  |  |
| Purchase of property, plant and equipment   | (1,124,878)                    | (1,168,692)                    | (2,161,371)                    | (1,654,618)                    |  |  |  |  |  |  |
| Proceeds from the sale of property, plant and equipment                           | 59,055                         | 30,288                         | 50,608                         | 118,591                        |  |  |  |  |  |  |
| Purchase of financial investments   | (7,067,599)                    | -                              | (9,738,534)                    | -                              |  |  |  |  |  |  |
| Proceeds from the sale and maturity of financial investments                      | -                              | 3,673,079                      | -                              | 2,019,533                      |  |  |  |  |  |  |
| Net purchase of intangible assets   | (97,275)                       | (27,792)                       | (104,801)                      | (41,953)                       |  |  |  |  |  |  |
| Net cash flow from acquisition of investment in subsidiaries and associates       | -                              | -                              | -                              | 142,794                        |  |  |  |  |  |  |
| Net cash flow from disposal of subsidiaries                                       | 200,000                        | 7,526                          | -                              | -                              |  |  |  |  |  |  |
| Proceeds from disposal of associates and joint ventures                           | -                              | -                              | -                              | -                              |  |  |  |  |  |  |
| Dividends received from investment in subsidiaries and associates                 | 1,648,601                      | 1,640,672                      | 98,589                         | 174,007                        |  |  |  |  |  |  |
| Others  | -                              | -                              | -                              | -                              |  |  |  |  |  |  |
| Net Cash (used in) from Investing Activities Cash Flows from Financing Activities | (6,382,096)                    | 4,155,081                      | (11,855,509)                   | 758,354                        |  |  |  |  |  |  |
| Net proceeds from the issue of subordinated debt                                  | -                              | 5,032,542                      | 1,741,681                      | 13,141,451                     |  |  |  |  |  |  |
| Repayment of subordinated debt  | -                              | -                              | -                              | -                              |  |  |  |  |  |  |
| Interest paid on subordinated debt  | (2,014,583)                    | (1,695,043)                    | (2,014,583)                    | (1,695,043)                    |  |  |  |  |  |  |
| Dividend paid to GOSL   | (219,690)                      | (219,690)                      | (219,690)                      | (219,690)                      |  |  |  |  |  |  |
| Dividend paid to non-controlling interest   | -                              | -                              | (493,708)                      | (493,710)                      |  |  |  |  |  |  |
| Dividend paid to holders of other equity instruments                              | (6,000,000)                    | (4,500,000)                    | (6,000,000)                    | (4,500,000)                    |  |  |  |  |  |  |
| Share issue expenses  | -                              | -                              | -                              | -                              |  |  |  |  |  |  |
| Disposal of changes of holdings   | -                              | -                              | -                              | -                              |  |  |  |  |  |  |
| Net Cash from Financial Activates   | (8,234,273)                    | (1,382,191)                    | (6,986,300)                    | 6,233,008                      |  |  |  |  |  |  |
| Net Increase/(Decrease) in Cash & Cash Equivalents                                | 18,580,944                     | (5,627,374)                    | 18,614,828                     | (5,299,483)                    |  |  |  |  |  |  |
| Cash and cash equivalents at the beginning of the year                            | 18,774,605                     | 24,401,979                     | 20,803,240                     | 26,102,723                     |  |  |  |  |  |  |
| Exchange difference in respect of cash & cash equivalent                          | -                              | -                              | -                              | -                              |  |  |  |  |  |  |
| Cash and cash equivalents at the end of the period                                | 37,355,549                     | 18,774,605                     | 39,418,068                     | 20,803,240                     |  |  |  |  |  |  |

| ADDIT  | IONAL DISC   | LOSURES   |   |   |
|--|--|---|---|---|
|  |  | NK  | GRO   | OUP   |
|  | 31.12.2014   | 31.12.2013  | 31.12.2014  | 31.12.201   |
|  | (Rs.'000)<br>(Audited)   | (Rs. '000)<br>(Audited)   | (Rs.'000)<br>(Audited)  | (Rs. '000<br>(Audited   |
| Loans and Receivables to Other Customers   | (Addited)  | (Addited)   | (Addited)   | (Addited  |
| Gross loans and receivables  | 685,309,929  | 681,466,864   | 782,301,028   | 773,250,59  |
| (Less) : Individual impairment   | (40,901,653)   | (39,341,542)  | (41,422,080)  | (39,530,980   |
| Collective impairment  | _(17,199,214)  | (22,295,587)  | (18,779,465)  | (23,645,119   |
| Net loans and receivables  | 627,209,062  | 619,829,735   | 722,099,483   | 710,074,49  |
| Analysis -Domestic Currency By product   |  |   |   |   |
| Overdrafts   | 72,373,142   | 66,950,906  | 71,603,389  | 66,799,19   |
| Term loans   | 299,923,798  | 276,971,206   | 318,994,153   | 289,209,61  |
| Lease Rental Receivable  | -  | -   | 77,251,858  | 79,227,22   |
| Credit Cards   | 1,405,769  | 1,327,925   | 1,405,769   | 1,327,92  |
| Pawning  | 113,946,014  | 197,128,580   | 113,946,014   | 197,128,58  |
| Trade Finance  | 41,450,202   | 22,423,634  | 41,450,202  | 22,423,63   |
| Others<br><b>Sub Total</b>   | 13,872,415   | 25,527,997  | 15,311,054  | 25,997,80   |
| Analysis -Foreign Currency   | 542,971,340  | 590,330,248   | 639,962,439   | 682,113,98  |
| By product   |  |   |   |   |
| Overdrafts   | 349.826  | 536,081   | 349,826   | 536,08  |
| Term loans   | 15,807,034   | 9,792,579   | 15,807,034  | 9,792,57  |
| Lease Rental Receivable  | / /  | -,,   | -   | -,. <u>-</u> ,0,  |
| Credit Cards   | -  | -   | =   |   |
| Pawning  | -  | -   | -   |   |
| Trade Finance  | 126,181,729  | 80,807,956  | 126,181,729   | 80,807,95   |
| Others<br><b>Sub Total</b>   | 440.000.500  | 04 400 040  | 440,000,500   | 04 400 04   |
| Grand Total  | 142,338,589<br>685,309,929   | 91,136,616  | 142,338,589<br>782,301,028  | 91,136,61   |
| Grand Total  | 085,309,929  | 681,466,864   | 702,301,020   | 773,250,59  |
|  | 31.12.2014<br>(Rs.'000)  | 31.12.2013<br>(Rs. '000)  | 31.12.2014<br>(Rs.'000)   | 31.12.201<br>(Rs. '000  |
|  | (Audited)  | (Audited)   | (Audited)   | (Audited  |
| Allowance for Individual impairment  |  |   |   |   |
| Opening balance  | 39,341,542   | 37,405,759  | 39,530,980  | 37,466,90   |
| Charge (Write-back) to income statement  | -  | -   | -   |   |
| Write-off during the year  | -  | _   |   |   |
| Other Movements<br>Closing balance   |  |   |   |   |
| COSOO OMMOCE   | 1,560,112  | 1,935,783   | 1,891,100   |   |
|  | 1,560,112<br>40,901,654  | 1,935,783<br><b>39,341,542</b>  | 1,891,100<br><b>41,422,080</b>  |   |
| Allowance for Collective impairment  | 40,901,654   | 39,341,542  | 41,422,080  | 39,530,98   |
| Allowance for Collective impairment<br>Opening balance   | <b>40,901,654</b><br>22,295,587  | <b>39,341,542</b><br>11,804,074   | <b>41,422,080</b><br>23,645,119   | <b>39,530,98</b><br>13,010,58   |
| Allowance for Collective impairment Opening balance Charge (Write-back) to income statement Write-off during the year  | 40,901,654   | 39,341,542  | 41,422,080  | 39,530,98<br>13,010,58<br>10,650,88   |
| Allowance for Collective impairment Opening balance Charge (Write-back) to income statement Write-off during the year Other Movements  | 40,901,654<br>22,295,587<br>(4,204,461)<br>(920,896)<br>28,982   | 39,341,542<br>11,804,074<br>10,507,882<br>(83,602)<br>67,234  | 23,645,119<br>(3,973,743)<br>(920,896)<br>28,982  | 39,530,98<br>13,010,58<br>10,650,89<br>(83,60<br>67,23  |
| Allowance for Collective impairment Opening balance Charge (Write-back) to income statement Write-off during the year Other Movements Closing balance  | 40,901,654<br>22,295,587<br>(4,204,461)<br>(920,896)<br>28,982<br>17,199,212   | 39,341,542<br>11,804,074<br>10,507,882<br>(83,602)<br>67,234<br>22,295,587  | 41,422,080<br>23,645,119<br>(3,973,743)<br>(920,896)<br>28,982<br>18,779,462  | 39,530,98<br>13,010,58<br>10,650,88<br>(83,60<br>67,23<br>23,645,1  |
| Allowance for Collective impairment Opening balance Charge (Write-back) to income statement Write-off during the year Other Movements Closing balance Total Impairment   | 40,901,654<br>22,295,587<br>(4,204,461)<br>(920,896)<br>28,982   | 39,341,542<br>11,804,074<br>10,507,882<br>(83,602)<br>67,234  | 23,645,119<br>(3,973,743)<br>(920,896)<br>28,982  | 39,530,98<br>13,010,58<br>10,650,89<br>(83,60<br>67,23<br>23,645,11   |
| Allowance for Collective impairment Opening balance Charge (Write-back) to income statement Write-off during the year Other Movements Closing balance Total Impairment Due to Other Customers  | 40,901,654<br>22,295,587<br>(4,204,461)<br>(920,896)<br>28,982<br>17,199,212   | 39,341,542<br>11,804,074<br>10,507,882<br>(83,602)<br>67,234<br>22,295,587  | 41,422,080<br>23,645,119<br>(3,973,743)<br>(920,896)<br>28,982<br>18,779,462  | 39,530,98<br>13,010,58<br>10,650,89<br>(83,60<br>67,23<br>23,645,11   |
| Allowance for Collective impairment Opening balance Charge (Write-back) to income statement Write-off during the year Other Movements Closing balance Total Impairment Due to Other Customers Analysis   | 40,901,654<br>22,295,587<br>(4,204,461)<br>(920,896)<br>28,982<br>17,199,212   | 39,341,542<br>11,804,074<br>10,507,882<br>(83,602)<br>67,234<br>22,295,587  | 41,422,080<br>23,645,119<br>(3,973,743)<br>(920,896)<br>28,982<br>18,779,462  | 39,530,98<br>13,010,58<br>10,650,89<br>(83,60<br>67,23<br>23,645,11   |
| Allowance for Collective impairment Opening balance Charge (Write-back) to income statement Write-off during the year Other Movements Closing balance Total Impairment Due to Other Customers Analysis Product Wise Analysis - Domestic Currency   | 22,295,587<br>(4,204,461)<br>(920,896)<br>28,982<br>17,199,212<br>58,100,866   | 39,341,542<br>11,804,074<br>10,507,882<br>(83,602)<br>67,234<br>22,295,587<br>61,637,129  | 23,645,119<br>(3,973,743)<br>(920,896)<br>28,982<br>18,779,462<br>60,201,541  | 39,530,98<br>13,010,58<br>10,650,88<br>(83,60)<br>67,23<br>23,645,11<br>63,176,09   |
| Allowance for Collective impairment Opening balance Charge (Write-back) to income statement Write-off during the year Other Movements Closing balance Total Impairment Due to Other Customers Analysis Product Wise Analysis - Domestic Currency Demand deposit (current accounts)   | 22,295,587<br>(4,204,461)<br>(920,896)<br>28,982<br>17,199,212<br>58,100,866   | 39,341,542<br>11,804,074<br>10,507,882<br>(83,602)<br>67,234<br>22,295,587<br>61,637,129<br>36,728,336  | 41,422,080<br>23,645,119<br>(3,973,743)<br>(920,896)<br>28,982<br>18,779,462<br>60,201,541<br>44,939,349  | 39,530,98<br>13,010,58<br>10,650,88<br>(83,60)<br>67,23<br>23,645,11<br>63,176,09   |
| Allowance for Collective impairment Opening balance Charge (Write-back) to income statement Write-off during the year Other Movements Closing balance Total Impairment Due to Other Customers Analysis Product Wise Analysis - Domestic Currency Demand deposit (current accounts)   | 22,295,587<br>(4,204,461)<br>(920,896)<br>28,982<br>17,199,212<br>58,100,866   | 39,341,542<br>11,804,074<br>10,507,882<br>(83,602)<br>67,234<br>22,295,587<br>61,637,129  | 23,645,119<br>(3,973,743)<br>(920,896)<br>28,982<br>18,779,462<br>60,201,541  | 39,530,98 13,010,58 10,650,88 (83,60) 67,23 23,645,11 63,176,09   |
| Allowance for Collective impairment Opening balance Charge (Write-back) to income statement Write-off during the year Other Movements Closing balance Total Impairment Due to Other Customers Analysis Product Wise Analysis - Domestic Currency Demand deposit (current accounts) Savings deposits Fixed deposits Other products  | 40,901,654  22,295,587 (4,204,461) (920,896) 28,982 17,199,212 58,100,866  46,944,283 304,528,659  | 39,341,542<br>11,804,074<br>10,507,882<br>(83,602)<br>67,234<br>22,295,587<br>61,637,129<br>36,728,336<br>241,868,780<br>417,938,719<br>2,550,275   | 41,422,080<br>23,645,119<br>(3,973,743)<br>(920,896)<br>28,982<br>18,779,462<br>60,201,541<br>44,939,349<br>309,810,133                             | 39,530,98 13,010,58 10,650,88 (83,60) 67,23 23,645,11 63,176,09 33,711,13 239,901,80 449,899,67   |
| Allowance for Collective impairment Opening balance Charge (Write-back) to income statement Write-off during the year Other Movements Closing balance Total Impairment Due to Other Customers Analysis Product Wise Analysis - Domestic Currency Demand deposit (current accounts) Savings deposits Fixed deposits Other products Sub Total  | 40,901,654  22,295,587 (4,204,461) (920,896) 28,982 17,199,212 58,100,866  46,944,283 304,528,659 371,049,288  | 39,341,542<br>11,804,074<br>10,507,882<br>(83,602)<br>67,234<br>22,295,587<br>61,637,129<br>36,728,336<br>241,868,780<br>417,938,719  | 41,422,080<br>23,645,119<br>(3,973,743)<br>(920,896)<br>28,982<br>18,779,462<br>60,201,541<br>44,939,349<br>309,810,133<br>403,449,713              | 39,530,98 13,010,58 10,650,88 (83,60) 67,23 23,645,11 63,176,09 33,711,13 239,901,88 449,899,67 2,550,27  |
| Allowance for Collective impairment Opening balance Charge (Write-back) to income statement Write-off during the year Other Movements Closing balance Total Impairment Due to Other Customers Analysis Product Wise Analysis - Domestic Currency Demand deposit (current accounts) Savings deposits Fixed deposits Other products Sub Total Due to Other Customers   | 40,901,654  22,295,587 (4,204,461) (920,896) 28,982 17,199,212 58,100,866  46,944,283 304,528,659 371,049,288 2,789,362  | 39,341,542<br>11,804,074<br>10,507,882<br>(83,602)<br>67,234<br>22,295,587<br>61,637,129<br>36,728,336<br>241,868,780<br>417,938,719<br>2,550,275   | 41,422,080<br>23,645,119<br>(3,973,743)<br>(920,896)<br>28,982<br>18,779,462<br>60,201,541<br>44,939,349<br>309,810,133<br>403,449,713<br>2,789,362 | 39,530,98 13,010,58 10,650,88 (83,60) 67,23 23,645,11 63,176,09 33,711,13 239,901,88 449,899,67 2,550,27  |
| Allowance for Collective impairment Opening balance Charge (Write-back) to income statement Write-off during the year Other Movements Closing balance Total Impairment Due to Other Customers Analysis Product Wise Analysis - Domestic Currency Demand deposit (current accounts) Savings deposits Fixed deposits Other products Sub Total Due to Other Customers Product Wise Analysis - Foreign Currency  | 40,901,654  22,295,587 (4,204,461) (920,896) 28,982 17,199,212 58,100,866  46,944,283 304,528,659 371,049,288 2,789,362 725,311,592                                  | 39,341,542<br>11,804,074<br>10,507,882<br>(83,602)<br>67,234<br>22,295,587<br>61,637,129<br>36,728,336<br>241,868,780<br>417,938,719<br>2,550,275<br>699,086,110  | 41,422,080  23,645,119 (3,973,743) (920,896) 28,982 18,779,462 60,201,541  44,939,349 309,810,133 403,449,713 2,789,362 760,988,557                 | 39,530,98 13,010,58 10,650,89 (83,60) 67,23 23,645,11 63,176,09 33,711,13 239,901,80 449,899,67 2,550,27 726,062,89   |
| Allowance for Collective impairment Opening balance Charge (Write-back) to income statement Write-off during the year Other Movements Closing balance Total Impairment Due to Other Customers Analysis Product Wise Analysis - Domestic Currency Demand deposit (current accounts) Savings deposits Fixed deposits Other products Sub Total Due to Other Customers Product Wise Analysis - Foreign Currency Demand deposit (current accounts)  | 40,901,654  22,295,587 (4,204,461) (920,896) 28,982 17,199,212 58,100,866  46,944,283 304,528,659 371,049,288 2,789,362 725,311,592                                  | 39,341,542<br>11,804,074<br>10,507,882<br>(83,602)<br>67,234<br>22,295,587<br>61,637,129<br>36,728,336<br>241,868,780<br>417,938,719<br>2,550,275<br>699,086,110  | 41,422,080  23,645,119 (3,973,743) (920,896) 28,982 18,779,462 60,201,541  44,939,349 309,810,133 403,449,713 2,789,362 760,988,557                 | 39,530,98 13,010,58 10,650,88 (83,60) 67,23 23,645,11 63,176,09 33,711,13 239,901,80 449,899,67 2,550,27 726,062,89   |
| Allowance for Collective impairment Opening balance Charge (Write-back) to income statement Write-off during the year Other Movements Closing balance Total Impairment Due to Other Customers Analysis Product Wise Analysis - Domestic Currency Demand deposit (current accounts) Savings deposits Fixed deposits Other products Sub Total Due to Other Customers Product Wise Analysis - Foreign Currency Demand deposit (current accounts)  | 40,901,654  22,295,587 (4,204,461) (920,896) 28,982 17,199,212 58,100,866  46,944,283 304,528,659 371,049,288 2,789,362 725,311,592                                  | 39,341,542<br>11,804,074<br>10,507,882<br>(83,602)<br>67,234<br>22,295,587<br>61,637,129<br>36,728,336<br>241,868,780<br>417,938,719<br>2,550,275<br>699,086,110  | 41,422,080  23,645,119 (3,973,743) (920,896) 28,982 18,779,462 60,201,541  44,939,349 309,810,133 403,449,713 2,789,362 760,988,557                 | 39,530,98 13,010,58 10,650,88 (83,60) 67,23 23,645,11 63,176,09 33,711,13 239,901,80 449,899,67 2,550,27 726,062,88   |
| Allowance for Collective impairment Opening balance Charge (Write-back) to income statement Write-off during the year Other Movements Closing balance Total Impairment Due to Other Customers Analysis Product Wise Analysis - Domestic Currency Demand deposit (current accounts) Savings deposits Fixed deposits Other products Sub Total Due to Other Customers Product Wise Analysis - Foreign Currency Demand deposit (current accounts) Savings deposits Savings deposits Fixed deposits Due to Other Customers Product Wise Analysis - Foreign Currency Demand deposit (current accounts) Savings deposits Fixed deposits | 40,901,654  22,295,587 (4,204,461) (920,896) 28,982 17,199,212 58,100,866  46,944,283 304,528,659 371,049,288 2,789,362 725,311,592  1,211,226 14,418,441 52,320,461 | 39,341,542<br>11,804,074<br>10,507,882<br>(83,602)<br>67,234<br>22,295,587<br>61,637,129<br>36,728,336<br>241,868,780<br>417,938,719<br>2,550,275<br>699,086,110<br>643,973<br>14,111,758<br>48,375,691 | 41,422,080  23,645,119 (3,973,743) (920,896) 28,982 18,779,462 60,201,541  44,939,349 309,810,133 403,449,713 2,789,362 760,988,557                 | 39,530,98 13,010,58 10,650,88 (83,60) 67,23 23,645,11 63,176,09 33,711,13 239,901,80 449,899,67 2,550,27 726,062,88   |
| Allowance for Collective impairment Opening balance Charge (Write-back) to income statement Write-off during the year Other Movements Closing balance Total Impairment Due to Other Customers Analysis Product Wise Analysis - Domestic Currency Demand deposit (current accounts) Savings deposits Fixed deposits Other products Sub Total  | 40,901,654  22,295,587 (4,204,461) (920,896) 28,982 17,199,212 58,100,866  46,944,283 304,528,659 371,049,288 2,789,362 725,311,592                                  | 39,341,542<br>11,804,074<br>10,507,882<br>(83,602)<br>67,234<br>22,295,587<br>61,637,129<br>36,728,336<br>241,868,780<br>417,938,719<br>2,550,275<br>699,086,110  | 41,422,080  23,645,119 (3,973,743) (920,896) 28,982 18,779,462 60,201,541  44,939,349 309,810,133 403,449,713 2,789,362 760,988,557                 | 2,064,07 39,530,98 13,010,58 10,650,89 (83,60) 67,23 23,645,11 63,176,09 33,711,13 239,901,80 449,899,67 2,550,27 726,062,89 643,97 14,111,75 48,375,69 30,99 63,162,41 |

| SELECTED PERFORMANCE INDICATORS                     |                                  |                                  |                                  |                                  |  |  |  |  |  |
|---|----------------------------------|----------------------------------|----------------------------------|----------------------------------|--|--|--|--|--|
|   | 1                                | BANK                             | GROUP                            |                                  |  |  |  |  |  |
|   | As at<br>31.12.2014<br>(Audited) | As at<br>31.12.2013<br>(Audited) | As at<br>31.12.2014<br>(Audited) | As at<br>31.12.2013<br>(Audited) |  |  |  |  |  |
| Regulatory Capital Adequacy                         |                                  |                                  |                                  |                                  |  |  |  |  |  |
| Core Capital (Tier 1 Capital), Rs. '000             | 36,939,096                       | 29,261,006                       | 56,368,837                       | 48,565,960                       |  |  |  |  |  |
| Total Capital Base, Rs. '000                        | 48,491,842                       | 42,204,105                       | 67,965,047                       | 61,729,640                       |  |  |  |  |  |
| Core Capital Adequacy Ratio, as % of Risk Weighted  |                                  |                                  |                                  |                                  |  |  |  |  |  |
| Assets (Minimum Requirement, 5%)                    | 10.9                             | 10.4                             | 12.4                             | 12.5                             |  |  |  |  |  |
| Total capital Adequacy Ratio, as % of Risk Weighted |                                  |                                  |                                  |                                  |  |  |  |  |  |
| Assets (Minimum Requirement, 10%)                   | 14.3                             | 15.0                             | 14.9                             | 15.9                             |  |  |  |  |  |
| Assets Quality (Quality of Loan Portfolio)          |                                  |                                  |                                  |                                  |  |  |  |  |  |
| Gross Non- Performing Advances Ratio, %             | 3.2                              | 5.3                              | 3.2                              | 4.9                              |  |  |  |  |  |
| (net of Interest in Suspense)                       |                                  |                                  |                                  |                                  |  |  |  |  |  |
| Net Non- Performing Advances Ratio, %               | 0.5                              | 2.0                              | 0.5                              | 1.8                              |  |  |  |  |  |
| (net of interest in suspense and provisions)        |                                  |                                  |                                  |                                  |  |  |  |  |  |
| Profitability                                       |                                  |                                  |                                  |                                  |  |  |  |  |  |
| Interest Margin, %                                  | 3.1                              | 4.1                              | 3.7                              | 4.5                              |  |  |  |  |  |
| Return on Assets (Before Tax ), %                   | 1.8                              | 1.1                              | 2.0                              | 1.3                              |  |  |  |  |  |
| Return on Equity (After Tax), %                     | 35.5                             | 22.8                             | 28.5                             | 18.2                             |  |  |  |  |  |
| Regulatory Liquidity                                |                                  |                                  |                                  |                                  |  |  |  |  |  |
| Statutory Liquid Assets,                            |                                  |                                  |                                  |                                  |  |  |  |  |  |
| Domestic Banking Unit Rs.'000                       | 244,731,344                      | 198,056,757                      |                                  |                                  |  |  |  |  |  |
| Off- Shore Banking Unit US\$ ('000)                 | 230,652                          | 187,944                          |                                  |                                  |  |  |  |  |  |
| Statutory Liquid Assets, Ratio %                    |                                  |                                  |                                  |                                  |  |  |  |  |  |
| (Minimum Requirement, 20%)                          |                                  |                                  |                                  |                                  |  |  |  |  |  |
| Domestic Banking Unit                               | 30.3                             | 25.2                             |                                  |                                  |  |  |  |  |  |
| Off- Shore Banking Unit                             | 21.8                             | 22.3                             |                                  |                                  |  |  |  |  |  |

| MEASU                                    | MEASUREMENT OF FINANCIAL INSTRUMENTS  BANK AS AT 31.12.2014 |                     |            |                   |           |             |  |  |  |  |
|--|---|---------------------|------------|-------------------|-----------|-------------|--|--|--|--|
|  | HFT   | Designated at FVTPL | нтм        | Amortised<br>Cost | AFS       | Total       |  |  |  |  |
|  | (Rs.'000)   | (Rs.'000)           | (Rs.'000)  | (Rs.'000)         | (Rs.'000) | (Rs.'000)   |  |  |  |  |
| ASSETS                                   |   |                     |            |                   |           |             |  |  |  |  |
| Cash and cash equivalents                | -   | -                   | -          | 37,355,549        | -         | 37,355,549  |  |  |  |  |
| Balances with Central Banks              | -   | -                   | -          | 43,584,872        | -         | 43,584,872  |  |  |  |  |
| Placements with Banks                    | -   | -                   | -          | 13,681,425        | -         | 13,681,425  |  |  |  |  |
| Derivative Financial Instruments         | -   | 22,233              | -          | -                 | -         | 22,233      |  |  |  |  |
| Financial assets held-for-trading        | 59,888,466  | -                   | -          | -                 | -         | 59,888,466  |  |  |  |  |
| Loans and receivables to banks           | -   | -                   | -          | 129,488,851       | -         | 129,488,851 |  |  |  |  |
| Loans and receivables to other customers | -   | -                   | -          | 627,209,062       | -         | 627,209,062 |  |  |  |  |
| Financial investments                    | -   | -                   | 82,720,707 | -                 | 3,387,770 | 86,108,476  |  |  |  |  |
| Current tax                              | -   | -                   | -          | -                 | -         | -           |  |  |  |  |
| Total financial assets                   | 59,888,466  | 22,233              | 82,720,707 | 851,319,759       | 3,387,770 | 997,338,934 |  |  |  |  |
| LIABILITIES                              |   |                     |            |                   |           |             |  |  |  |  |
| Due to banks                             | -   | _                   | -          | 143,754,943       | -         | 143,754,943 |  |  |  |  |
| Derivative Financial Instruments         | -   | 17,377              | -          | -                 | -         | 17,377      |  |  |  |  |
| Financial liabilities designated at      |   |                     |            |                   |           |             |  |  |  |  |
| fair value through profit or loss        | -   | -                   | -          | -                 | -         | -           |  |  |  |  |
| Due to other customers                   | -   | -                   | -          | 793,341,733       | -         | 793,341,733 |  |  |  |  |
| Other Borrowings                         | -   | -                   | -          | 13,442,898        | -         | 13,442,898  |  |  |  |  |
| Subordinated term debts                  | -   | -                   | -          | 15,032,542        | -         | 15,032,542  |  |  |  |  |
| Total financial liabilities              | -   | 17,377              | -          | 965,572,116       | =         | 965,589,493 |  |  |  |  |

| MEAS                                     | JREMENT    | OF FINAN            | ICIAL IN   | STRUME            | NTS       |             |
|--|------------|---------------------|------------|-------------------|-----------|-------------|
|  | ВА         | NK AS AT 31         | .12. 2013  |                   |           |             |
|  | HFT        | Designated at FVTPL | нтм        | Amortised<br>Cost | AFS       | Total       |
|  | (Rs.'000)  | (Rs.'000)           | (Rs.'000)  | (Rs.'000)         | (Rs.'000) | (Rs.'000)   |
| ASSETS                                   |            |                     |            |                   |           |             |
| Cash and cash equivalents                | -          | -                   | -          | 18,774,605        | -         | 18,774,605  |
| Balances with Central Banks              | -          | -                   | -          | 40,370,892        | -         | 40,370,892  |
| Placements with Banks                    | -          | -                   | -          | 2,551,215         | -         | 2,551,215   |
| Derivative Financial Instruments         | -          | 35,391              | -          | -                 | -         | 35,391      |
| Financial assets held-for-trading        | 63,748,857 | -                   | -          | -                 | -         | 63,748,857  |
| Loans and receivables to banks           | -          | -                   | -          | 82,223,079        | -         | 82,223,079  |
| Loans and receivables to other customers | -          | -                   | -          | 619,829,735       | -         | 619,829,735 |
| Financial investments                    | -          | -                   | 75,784,287 | -                 | 311,733   | 76,096,020  |
| Total financial assets                   | 63,748,857 | 35,391              | 75,784,287 | 763,749,526       | 311,733   | 903,629,794 |
| LIABILITIES                              |            |                     |            |                   |           |             |
| Due to banks                             | -          | -                   | -          | 81,794,017        | -         | 81,794,017  |
| Derivative Financial Instruments         | -          | 215,844             | -          | -                 | -         | 215,844     |
| Financial liabilities designated at      |            |                     |            |                   |           |             |
| fair value through profit or loss        | -          | -                   | -          | -                 | -         | -           |
| Due to other customers                   | -          | -                   | -          | 762,248,529       | -         | 762,248,529 |
| Other Borrowings                         | -          | -                   | -          | 20,353,986        | -         | 20,353,986  |
| Subordinated term debts                  | -          | -                   | -          | 15,032,542        | -         | 15,032,542  |
| Total financial liabilities              | -          | 215,844             | -          | 879,429,074       | -         | 879,644,918 |

| MEASU                                    | REMENT     | OF FINA             | NCIAL I    | NSTRUM            | ENTS      |               |
|--|------------|---------------------|------------|-------------------|-----------|---------------|
|  | GR         | OUP AS AT           | 31.12.2014 |                   |           |               |
|  | HFT        | Designated at FVTPL | нтм        | Amortised<br>Cost | AFS       | Total         |
|  | (Rs.'000)  | (Rs.'000)           | (Rs.'000)  | (Rs.'000)         | (Rs.'000) | (Rs.'000)     |
| ASSETS                                   |            |                     |            |                   |           |               |
| Cash and cash equivalents                | -          | -                   | -          | 39,418,068        | -         | 39,418,068    |
| Balances with Central Banks              | -          | -                   | -          | 43,584,872        | -         | 43,584,872    |
| Placements with Banks                    | -          | -                   | -          | 13,681,425        | -         | 13,681,425    |
| Derivative Financial Instruments         | -          | 22,233              | -          | -                 | -         | 22,233        |
| Financial assets held-for-trading        | 60,310,150 | -                   | -          | -                 | -         | 60,310,150    |
| Loans and receivables to banks           | -          | -                   | -          | 133,005,677       | -         | 133,005,677   |
| Loans and receivables to other customers | -          | -                   | -          | 722,099,483       | -         | 722,099,483   |
| Financial investments                    | -          | -                   | 87,930,254 | -                 | 5,011,892 | 92,942,146    |
| Total financial assets                   | 60,310,150 | 22,233              | 87,930,254 | 951,789,526       | 5,011,892 | 1,105,064,055 |
| LIABILITIES                              |            |                     |            |                   |           |               |
| Due to banks                             | -          | -                   | -          | 162,433,372       | -         | 162,433,372   |
| Derivative Financial Instruments         | -          | 148,243             | -          | -                 | -         | 148,243       |
| Financial liabilities designated at      |            |                     |            |                   |           |               |
| fair value through profit or loss        | -          | -                   | -          | -                 | -         | -             |
| Due to other customers                   | -          | -                   | -          | 829,018,697       | -         | 829,018,697   |
| Other Borrowings                         | -          | -                   | -          | 31,391,206        | -         | 31,391,206    |
| Subordinated term debts                  | -          | =                   | -          | 24,883,132        | -         | 24,883,132    |
| Total financial liabilities              | -          | 148,243             | -          | 1,047,726,407     | -         | 1,047,874,650 |

| MEASU                                    |            | OF FINA             |            |                   | ENTS      |               |
|--|------------|---------------------|------------|-------------------|-----------|---------------|
|  | HFT        | Designated at FVTPL | HTM        | Amortised<br>Cost | AFS       | Total         |
|  | (Rs.'000)  | (Rs.'000)           | (Rs.'000)  | (Rs.'000)         | (Rs.'000) | (Rs.'000)     |
| ASSETS                                   |            |                     |            |                   |           |               |
| Cash and cash equivalents                | -          | -                   | -          | 20,803,240        | -         | 20,803,240    |
| Balances with Central Banks              | -          | -                   | -          | 40,370,892        | -         | 40,370,892    |
| Placements with Banks                    | -          | -                   | -          | 2,551,215         | -         | 2,551,215     |
| Derivative Financial Instruments         | -          | 35,391              | -          | -                 | -         | 35,391        |
| Financial assets held-for-trading        | 64,057,091 | -                   | -          | -                 | -         | 64,057,091    |
| Loans and receivables to banks           | -          | -                   | -          | 82,337,394        | -         | 82,337,394    |
| Loans and receivables to other customers | -          | -                   | -          | 710,074,499       | -         | 710,074,499   |
| Financial investments                    | -          | -                   | 78,322,900 | -                 | 1,737,175 | 80,060,074    |
| Total financial assets                   | 64,057,091 | 35,391              | 78,322,900 | 856,137,240       | 1,737,175 | 1,000,289,796 |
| LIABILITIES                              |            |                     |            |                   |           |               |
| Due to banks                             | -          | =                   | =          | 101,987,002       | -         | 101,987,002   |
| Derivative Financial Instruments         | -          | 215,844             | -          | -                 | -         | 215,844       |
| Financial liabilities designated at      |            |                     |            |                   |           |               |
| fair value through profit or loss        | -          | -                   | -          | -                 | -         | -             |
| Due to other customers                   | -          | -                   | -          | 789,225,314       | -         | 789,225,314   |
| Other Borrowings                         | -          | -                   | -          | 38,878,017        | -         | 38,878,017    |
| Subordinated term debts                  | -          | -                   | -          | 23,141,451        | -         | 23,141,451    |
| Total financial liabilities              | -          | 215,844             | -          | 953,231,784       | -         | 953,447,628   |

#### CERTIFICATION

We the undersigned being the Chief Executive officer and the Head of Finance of the Bank jointly.

- (a) the above statement have been prepared in compliance with the format and definitions prescribed by the Central Bank of Sri Lanka; and
- (b) the information contained in these statements have been extracted from the audited financial statements of the bank.

(Sgd.) G. G. Mangala **Head of Finance**  (Sgd.) N. Vasantha Kumar Chief Executive Officer/General Manager (Sgd.) Hemasiri Fernando **Chairman** 

12.03.2015 Colombo.

