



# PEOPLE'S BANK

## FINANCIAL STATEMENTS

### INCOME STATEMENT

FOR THE YEAR ENDED 31ST DECEMBER

	BANK			GROUP		
	2010 (Rs. '000) (Audited)	2009 (Rs. '000) (Audited)	Change %	2010 (Rs. '000) (Audited)	2009 (Rs. '000) (Audited)	Change %
<b>Gross Income</b>	<b>62,532,427</b>	<b>69,049,608</b>	<b>(9.4)</b>	<b>70,927,509</b>	<b>75,560,338</b>	<b>(6.1)</b>
<b>Interest Income</b>	<b>56,534,172</b>	<b>62,341,236</b>	<b>(9.3)</b>	<b>64,559,320</b>	<b>68,639,885</b>	<b>(5.9)</b>
Interest Income on Loans and Advances	43,458,663	49,542,553	(12.3)	51,386,491	55,766,717	(7.9)
Interest Income on Other Interest Earning Assets	13,075,509	12,798,683	2.2	13,172,829	12,873,168	2.3
<b>Less: Interest Expenses</b>	<b>30,635,722</b>	<b>38,414,583</b>	<b>(20.2)</b>	<b>33,929,178</b>	<b>41,491,263</b>	<b>(18.2)</b>
Interest Expenses on Deposits	26,832,472	32,980,191	(18.6)	26,804,234	32,931,742	(18.6)
Interest Expenses on Other Interest Bearing Liabilities	3,803,250	5,434,392	(30.0)	7,124,944	8,559,521	(16.8)
<b>Net Interest Income</b>	<b>25,898,450</b>	<b>23,926,653</b>	<b>8.2</b>	<b>30,630,142</b>	<b>27,148,622</b>	<b>12.8</b>
<b>Non Interest Income</b>	<b>4,939,321</b>	<b>5,332,338</b>	<b>(7.4)</b>	<b>5,265,258</b>	<b>5,516,774</b>	<b>(4.6)</b>
Foreign Exchange Income	1,120,022	1,120,819	(0.1)	1,120,022	1,120,819	(0.1)
Other Income	3,819,299	4,211,519	(9.3)	4,145,236	4,395,955	(5.7)
<b>Less: Non - Interest Expenses</b>	<b>17,670,032</b>	<b>16,879,327</b>	<b>4.7</b>	<b>19,332,417</b>	<b>18,254,953</b>	<b>5.9</b>
Personnel Costs	8,723,660	8,620,113	1.2	9,263,423	9,032,357	2.6
Provision for Staff Retirement Benefits	1,355,129	1,838,624	(26.3)	1,355,129	1,838,624	(26.3)
Premises, Equipment and Establishment Expenses	2,906,666	3,598,401	(19.2)	3,034,236	3,687,125	(17.7)
Other Operating Expenses	4,684,577	2,822,189	66.0	5,679,629	3,696,847	53.6
<b>Less: Provision for Bad and Doubtful Debts and Loans Written Off</b>	<b>(45,528)</b>	<b>716,379</b>	<b>(106.4)</b>	<b>316,599</b>	<b>645,367</b>	<b>(50.9)</b>
Provisions - General	206,613	480,356	(57.0)	206,613	480,356	(57.0)
Provisions - Specific	806,793	1,612,057	(50.0)	1,212,917	1,568,690	(22.7)
Recoveries (-)	(1,058,934)	(1,376,034)	(23.0)	(1,102,931)	(1,403,679)	(21.4)
Loans Written Off	-	-	-	-	-	-
Other Provisions	-	3,180,083	-	-	3,180,083	-
Less: Provision for Decline in Value of Investments	807,299	(432,635)	(286.6)	807,299	(432,635)	(286.6)
<b>Operating Profit on Ordinary Activities before Tax</b>	<b>12,405,968</b>	<b>8,915,837</b>	<b>39.1</b>	<b>15,439,085</b>	<b>11,017,628</b>	<b>40.1</b>
Less: Value Added Tax on Financial Services	3,634,891	2,840,146	28.0	4,053,556	3,124,980	29.7
<b>Operating Profit on Ordinary Activities before Corporate Tax</b>	<b>8,771,077</b>	<b>6,075,691</b>	<b>44.4</b>	<b>11,385,528</b>	<b>7,892,647</b>	<b>44.3</b>
Share of Subsidiaries/Associate Companies' Profit	-	-	-	(15,228)	(1,523)	899.9
<b>Operating Profit Before Corporate Tax</b>	<b>8,771,077</b>	<b>6,075,691</b>	<b>44.4</b>	<b>11,370,300</b>	<b>7,891,124</b>	<b>44.1</b>
Less: Tax on Profits on Ordinary Activities	3,564,654	2,755,497	29.4	4,787,737	3,717,316	28.8
<b>Operating Profit after Corporate Tax</b>	<b>5,206,423</b>	<b>3,320,194</b>	<b>56.8</b>	<b>6,582,563</b>	<b>4,173,808</b>	<b>57.7</b>
Minority Interest	-	-	-	(3,118)	409	(862.3)
<b>Operating Profit for the Period</b>	<b>5,206,423</b>	<b>3,320,194</b>	<b>56.8</b>	<b>6,579,445</b>	<b>4,174,217</b>	<b>57.6</b>

### BALANCE SHEET

AS AT 31ST DECEMBER

	BANK			GROUP		
	2010 (Rs. '000) (Audited)	2009 (Rs. '000) (Audited)	Change %	2010 (Rs. '000) (Audited)	2009 (Rs. '000) (Audited)	Change %
<b>On Balance Sheet Assets</b>						
Cash in Hand	8,997,198	8,975,708	0.2	9,655,762	9,029,551	6.9
Balance with Central Bank of Sri Lanka	26,739,341	22,717,034	17.7	26,739,341	22,717,034	17.7
Due from Banks and Other Financial Institutions	37,359,730	41,356,867	(9.7)	39,192,664	42,358,707	(7.5)
<b>Investments - Trading Account</b>	<b>21,135,365</b>	<b>16,589,321</b>	<b>27.4</b>	<b>21,193,431</b>	<b>16,589,321</b>	<b>27.8</b>
Government Securities	20,657,313	16,165,819	27.8	20,657,313	16,165,819	27.8
Other Securities	478,052	423,502	12.9	536,118	423,502	26.6
<b>Investments - Held to Maturity (Net of provisions made for decline in investment value)</b>	<b>73,843,720</b>	<b>77,365,891</b>	<b>(4.6)</b>	<b>73,943,730</b>	<b>77,416,666</b>	<b>(4.5)</b>
(Excluding Investments in Associates and Subsidiaries)						
Government Securities	73,558,723	77,255,242	(4.8)	73,558,723	77,255,242	(4.8)
Other Securities	1,309,758	172,758	658.1	1,409,768	223,533	530.7
Less: Provision for decline in Value of Investment	1,024,761	62,109	1,549.9	1,024,761	62,109	1,549.9
<b>Investments in Associates and Subsidiaries</b>	<b>1,675,450</b>	<b>1,775,450</b>	<b>(5.6)</b>	<b>1,675,450</b>	<b>1,775,450</b>	<b>(5.6)</b>
<b>Loans and Advances</b>	<b>352,903,312</b>	<b>278,838,879</b>	<b>26.6</b>	<b>409,911,371</b>	<b>312,599,693</b>	<b>31.1</b>
Performing Loans and Advances						
Bills of Exchange	1,939,514	8,051,308	(75.9)	1,939,514	8,051,308	(75.9)
Overdrafts	77,126,863	67,644,102	14.0	76,037,105	66,724,431	14.0
Lease Rentals Receivable	780,720	2,023,946	(61.4)	59,105,693	36,072,866	63.9
Other Loans	273,056,215	201,119,523	35.8	272,829,059	201,751,088	35.2
<b>Non Performing Loans and Advances</b>	<b>18,738,403</b>	<b>20,040,178</b>	<b>(6.5)</b>	<b>19,885,305</b>	<b>21,187,080</b>	<b>(6.1)</b>
Bills of Exchange	1,863,146	1,803,351	3.3	1,863,146	1,803,351	3.3
Overdrafts	2,837,561	3,511,040	(19.2)	2,837,561	3,511,040	(19.2)
Lease Rentals Receivable	5,152	6,377	(19.2)	1,152,054	1,153,279	(0.1)
Other Loans	14,032,544	14,719,410	(4.7)	14,032,544	14,719,410	(4.7)
Add:						
Interest Receivables on NP Advances	33,587,191	32,875,680	2.2	33,587,191	32,875,680	2.2
<b>Total Gross Loans and Advances</b>	<b>405,228,906</b>	<b>331,754,737</b>	<b>22.1</b>	<b>463,420,901</b>	<b>366,699,487</b>	<b>26.4</b>
Less:						
Interest in Suspense	34,110,123	33,836,258	0.8	48,716,849	43,027,418	13.2
Specific Loan Loss Provisions	11,372,482	11,954,959	(4.9)	12,205,249	12,787,726	(4.6)
General Loan Loss Provisions	2,409,880	2,203,267	9.4	3,898,416	3,691,803	5.6
<b>Net Loans and Advances</b>	<b>357,336,421</b>	<b>283,760,253</b>	<b>25.9</b>	<b>398,600,385</b>	<b>307,192,540</b>	<b>29.8</b>
Other Assets	12,143,895	15,766,326	(23.0)	16,133,052	16,472,213	(2.1)
Intangible Assets	196,636	149,211	31.8	559,204	512,935	9.0
Prepayment Leases	326,517	359,356	(9.1)	326,517	359,356	(9.1)
Property, Plant & Equipment (Net of Accumulated Depreciation)	7,861,555	7,430,060	5.8	9,223,575	8,190,308	12.6
<b>Total on Balance Sheet Assets</b>	<b>547,615,829</b>	<b>476,245,478</b>	<b>15.0</b>	<b>595,816,475</b>	<b>500,961,147</b>	<b>18.9</b>
<b>On Balance Sheet Liabilities</b>						
<b>Total Deposits</b>	<b>462,140,255</b>	<b>396,157,559</b>	<b>16.7</b>	<b>463,727,842</b>	<b>396,227,797</b>	<b>17.0</b>
Demand Deposits	40,617,338	37,352,131	8.7	39,057,966	36,740,452	6.3
Savings Deposits	203,003,880	174,735,372	16.2	203,402,247	174,864,164	16.3
Time Deposits	215,107,187	181,258,786	18.7	217,837,534	181,786,413	19.8
Margin Deposits	3,167,656	2,508,618	26.3	3,167,656	2,508,618	26.3
Other Deposits	244,194	302,652	(19.3)	262,439	328,150	(20.0)
<b>Total Borrowings</b>	<b>44,132,046</b>	<b>41,884,174</b>	<b>5.4</b>	<b>46,080,300</b>	<b>43,884,174</b>	<b>5.0</b>
Borrowings from CBSL	2,733,822	1,165,615	134.5	2,758,941	1,190,734	131.7
Borrowings from Banks and Financial Institutions in Sri Lanka	4,628,935	4,884,511	(5.2)	35,499,844	20,868,333	70.1
Securities sold under Repurchase Agreements	29,314,406	30,343,906	(3.4)	29,201,102	30,343,906	(3.8)
Subordinated Term Debts	5,000,000	5,000,000	-	6,170,530	5,245,530	-
Other Borrowings	2,454,883	490,142	400.9	2,454,883	490,142	400.9
Deferred Liabilities	223,712	164,014	(8.3)	285,687	433,739	-
Current Taxation	1,527,448	1,665,457	1.0	2,133,133	2,094,559	1.8
Other Liabilities	18,754,060	18,574,082	-	26,984,418	21,954,458	22.9
<b>Total on Balance Sheet Liabilities</b>	<b>526,777,521</b>	<b>458,445,286</b>	<b>14.9</b>	<b>569,216,380</b>	<b>478,849,198</b>	<b>18.9</b>
Minority Interest	-	-	-	83,225	6,217	1,238.7
<b>Equity Capital and Reserves</b>	<b>20,838,308</b>	<b>17,800,192</b>	<b>17.1</b>	<b>26,516,871</b>	<b>22,105,733</b>	<b>20.0</b>
Share Capital/Assigned Capital	7,201,998	7,201,998	-	7,201,998	7,201,998	-
Statutory Reserve Fund	49,998	49,998	-	49,998	49,998	-
Total Other Reserves	13,586,312	10,548,196	28.8	19,264,875	14,853,737	29.7
<b>Total On Balance Sheet Liabilities, Equity Capital and Reserves</b>	<b>547,615,829</b>	<b>476,245,478</b>	<b>15.0</b>	<b>595,816,475</b>	<b>500,961,147</b>	<b>18.9</b>
<b>Off-Balance Sheet Items and Contra Accounts</b>	<b>131,750,729</b>	<b>100,867,201</b>	<b>30.6</b>	<b>131,750,729</b>	<b>100,867,201</b>	<b>30.6</b>
Contingencies	105,312,721	90,080,711	16.9	105,312,721	90,080,711	16.9
Commitment and Contra Accounts	26,438,008	10,786,490	145.1	26,438,008	10,786,490	145.1
<b>Memorandum Information</b>						
Number of Employees	8,399	8,863		9,435	9,327	
Number of Branches	329	329		357	361	

### STATEMENT OF CHANGES IN EQUITY AND RESERVES - BANK

FOR THE YEAR ENDED 31ST DECEMBER 2010

	Equity Capital		Reserves						Total	
	Ordinary Shares	Capital Pending Allotment	Permanent Reserve	Revaluation Reserve	Capital Reserve	Special Risk Reserve	General Reserve	Building Reserve		Income Statement
Balance as at 01.01.2010	49,998	7,152,000	49,998	5,630,460	5,663	822,449	313,500	1,000	3,775,124	17,800,192
Issue of Shares/ Increase of assigned capital	-	-	-	-	-	-	-	-	-	-
Bonus Issue	-	-	-	-	-	-	-	-	-	-
Rights Issue	-	-	-	-	-	-	-	-	-	-
Surplus on revaluation of property	-	-	-	-	-	-	-	-	-	-
Net profit for the period	-	-	-	-	-	-	-	-	5,206,423	5,206,423
Transfer to Special Risk Reserve during the period	-	-	-	-	-	431,358	-	-	(431,358)	-
Transfer to General Reserve	-	-	-	-	-	-	625,000	-	(625,000)	-
Dividend Paid to GOSL	-	-	-	-	-	-	-	-	(18,307)	(18,307)
Profit transfer to Head office	-	-	-	-	-	-	-	-	-	-
Special Levy to Treasury	-	-	-	-	-	-	-	-	(2,150,000)	(2,150,000)
Balance as at 31.12.2010	49,998	7,152,000	49,998	5,630,460	5,663	1,253,807	938,500	1,000	5,756,882	20,838,308

### STATEMENT OF CHANGES IN EQUITY AND RESERVES - GROUP

FOR THE YEAR ENDED 31ST DECEMBER 2010

	Equity Capital		Reserves						Total
	Ordinary Shares	Capital Pending Allotment	Permanent Reserve	Revaluation Reserve	Capital Reserve	Special Risk Reserve	General Reserve	Building Reserve	
Balance as at 01.01.2010	49,998	7,152,000	49,998	5,630,460					



